

50

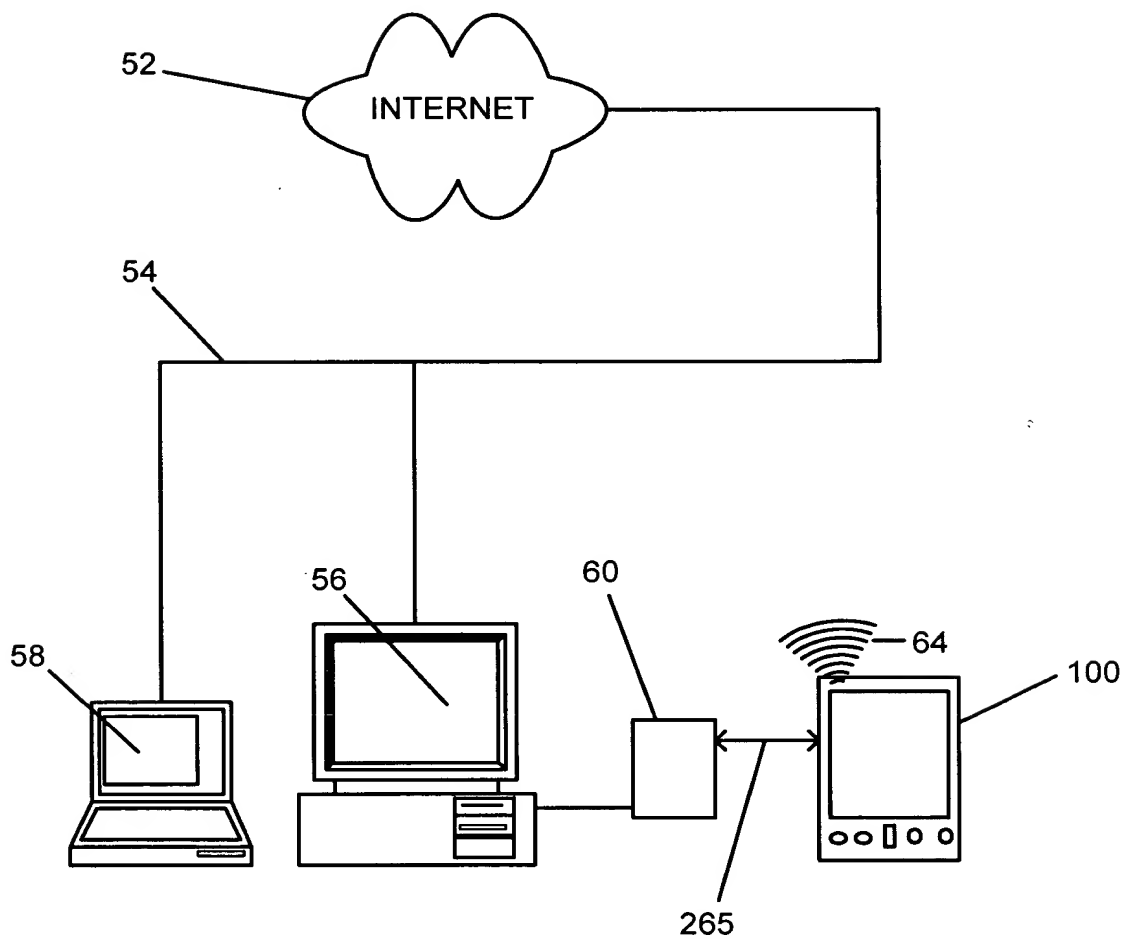


FIG. 1

+

2/15

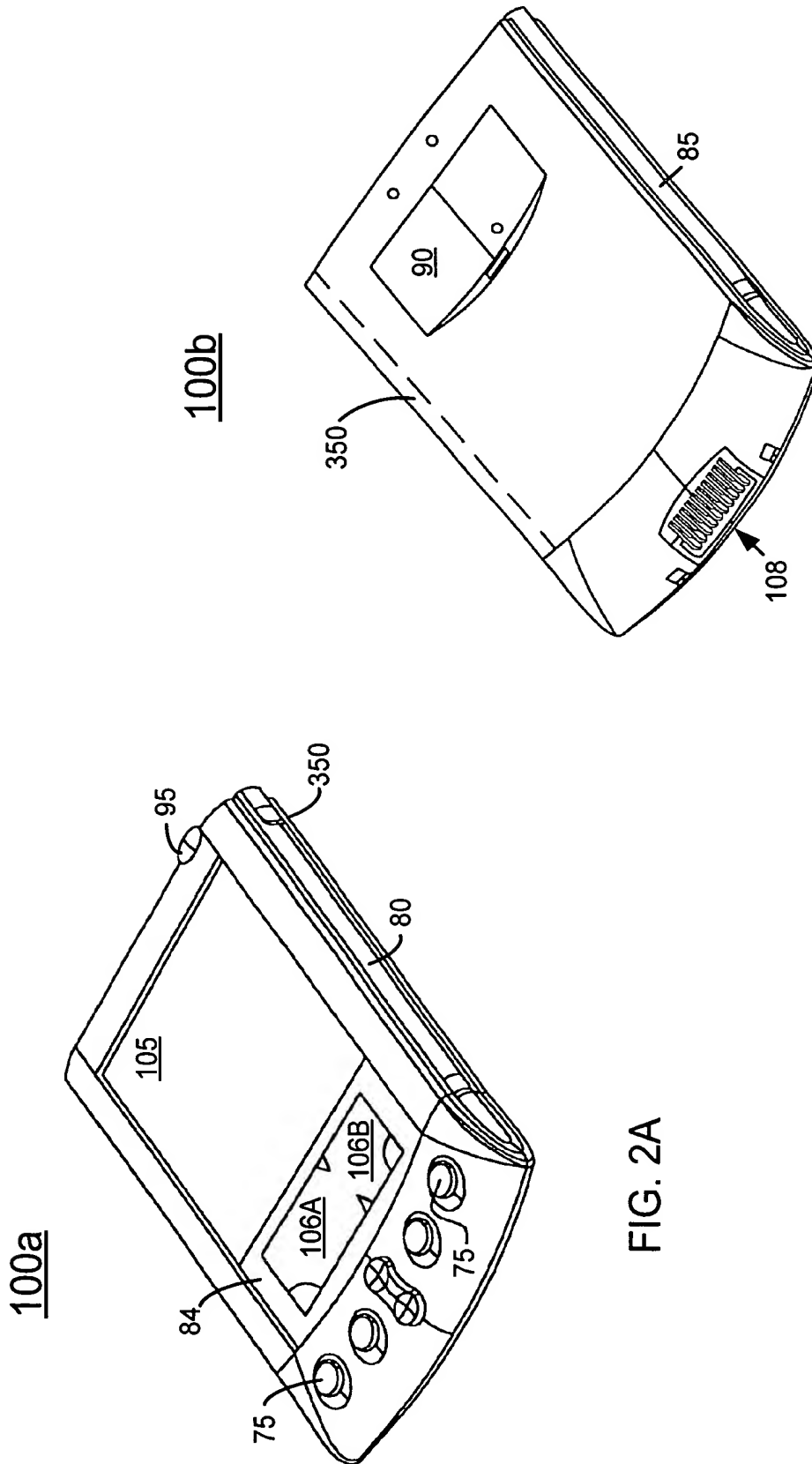
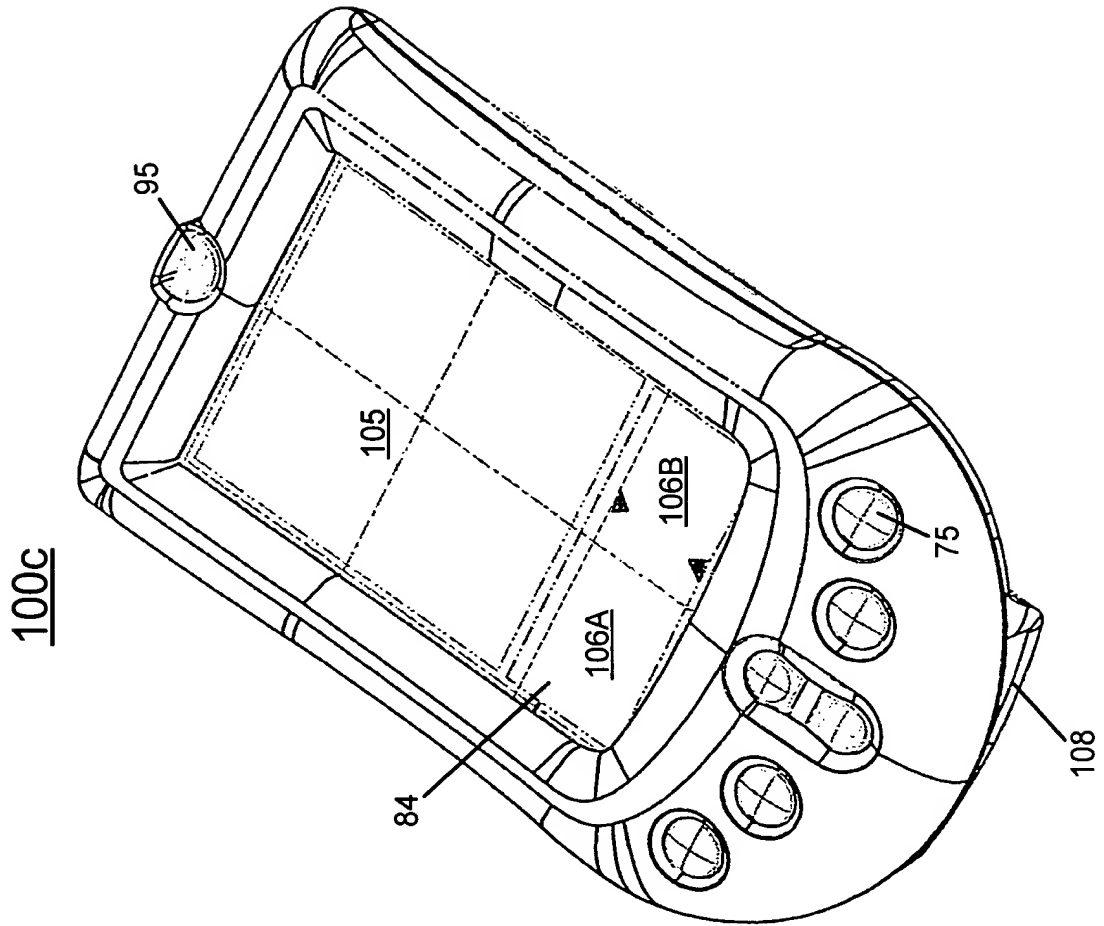


FIG. 2B

FIG. 2A

+

3/15



+

4/15

100

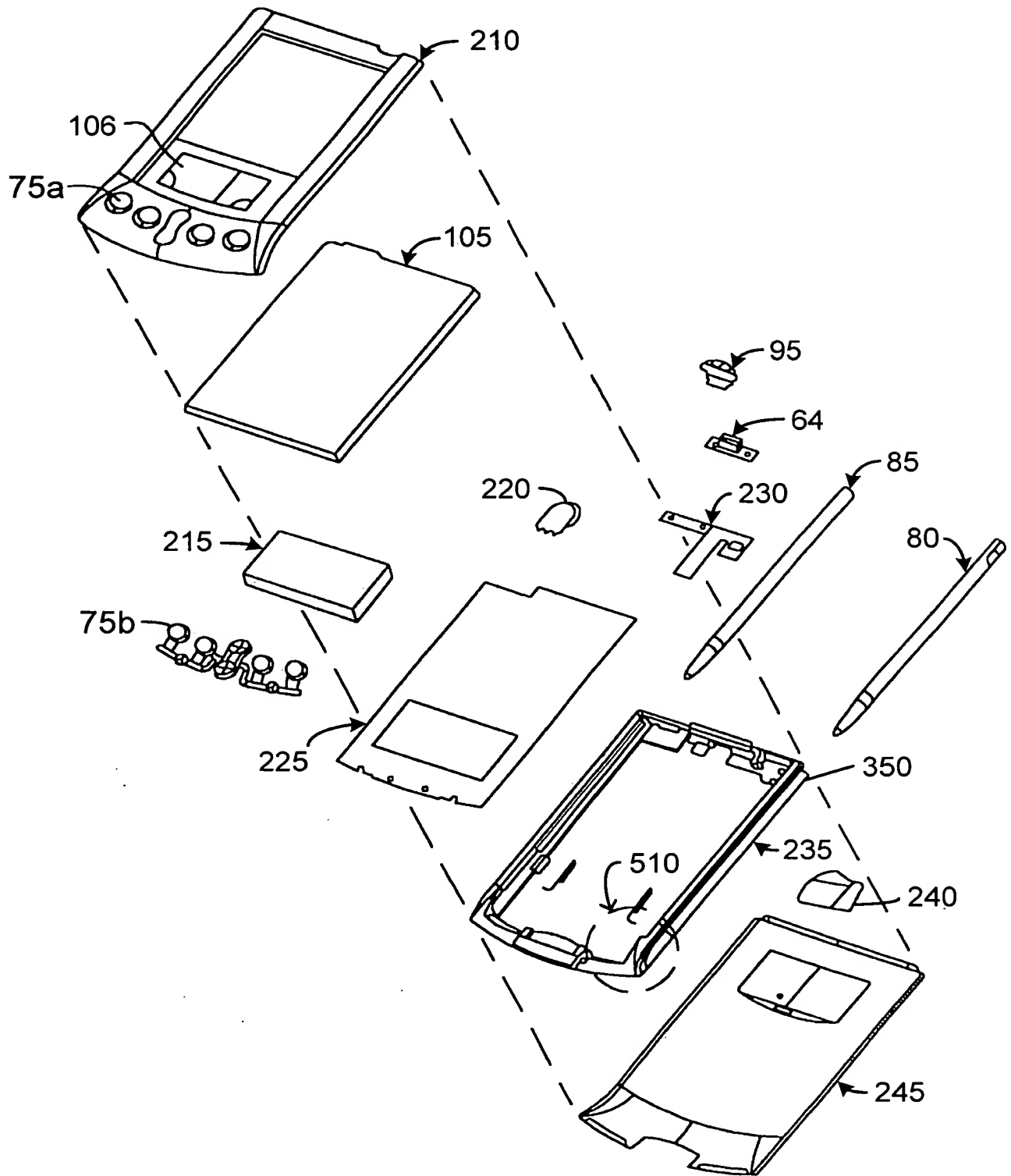


FIG. 3

+

+

5/15

60

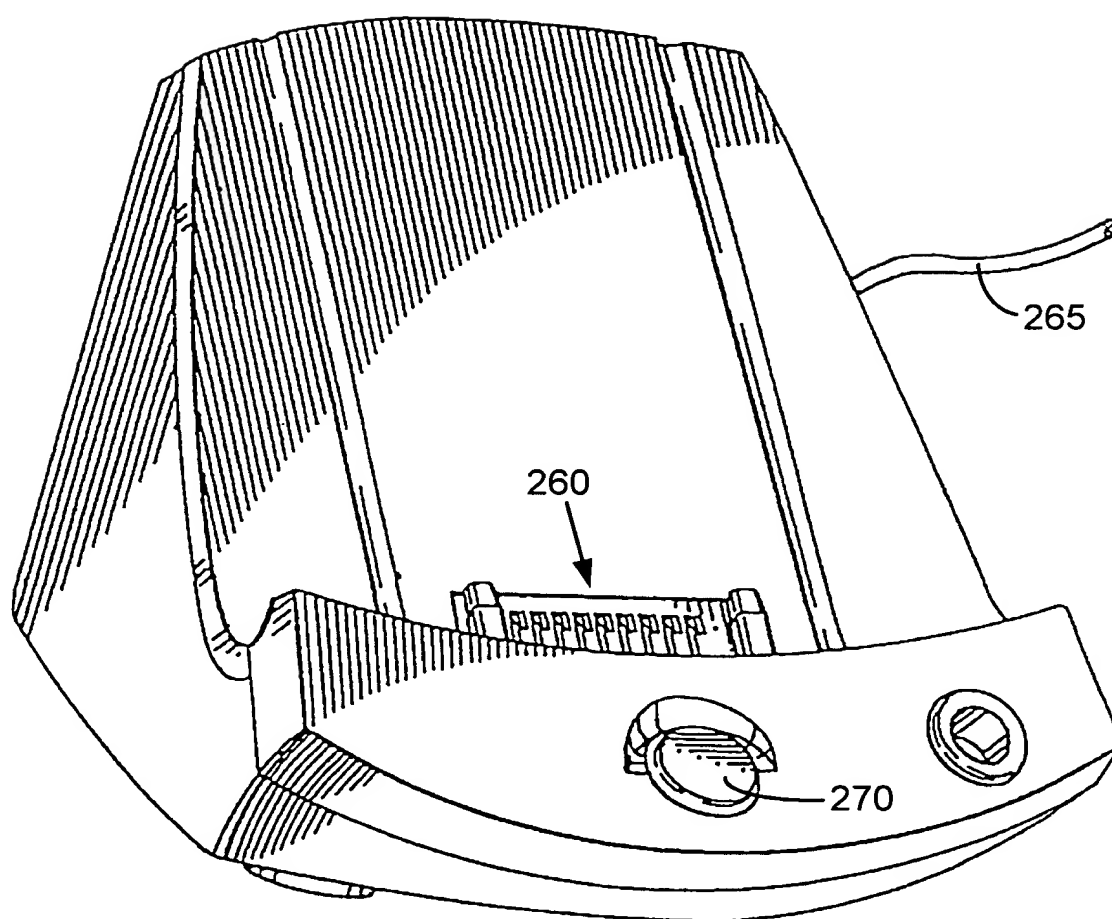


FIG. 4

+

+

100

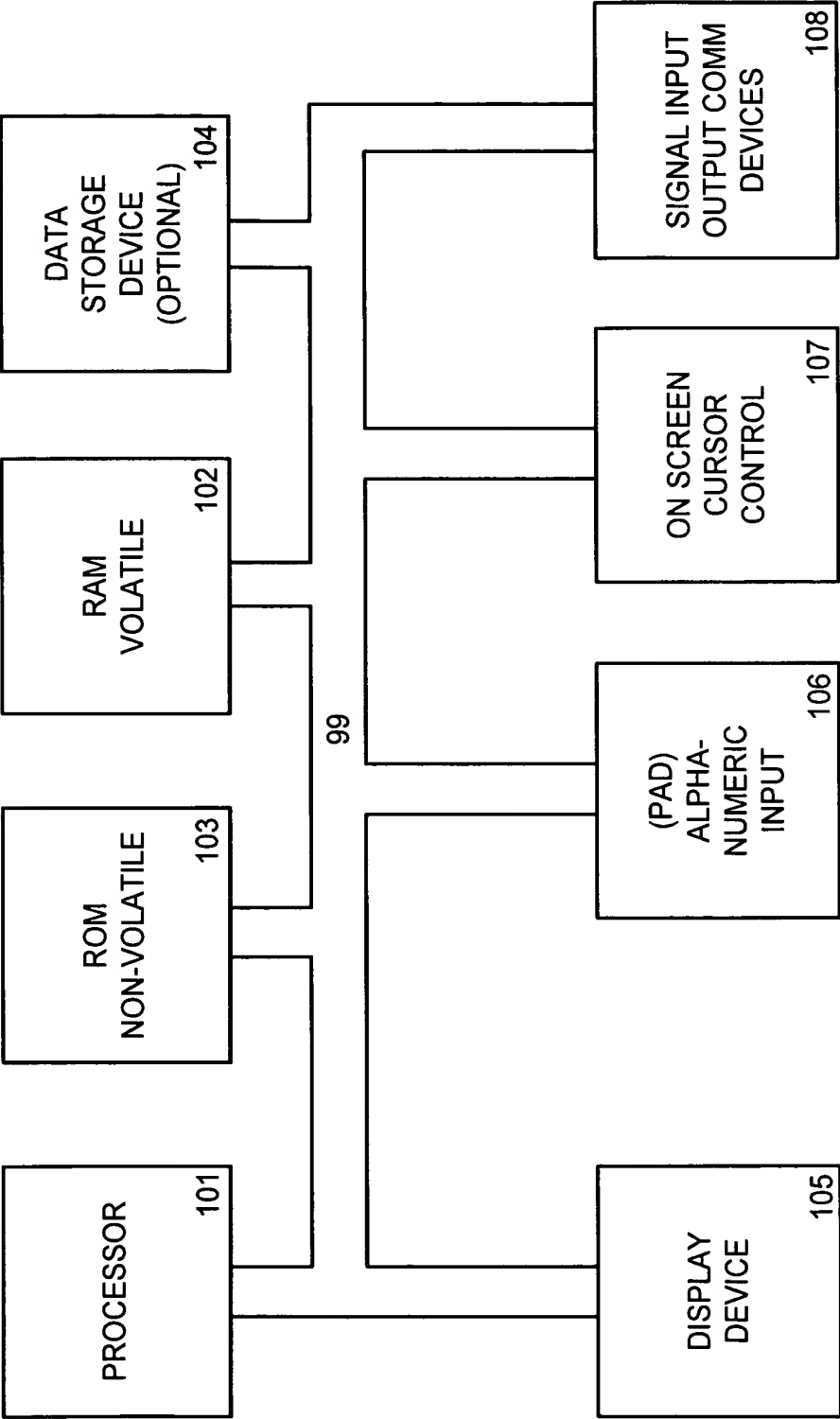


FIG. 5

+

+

7/15

100

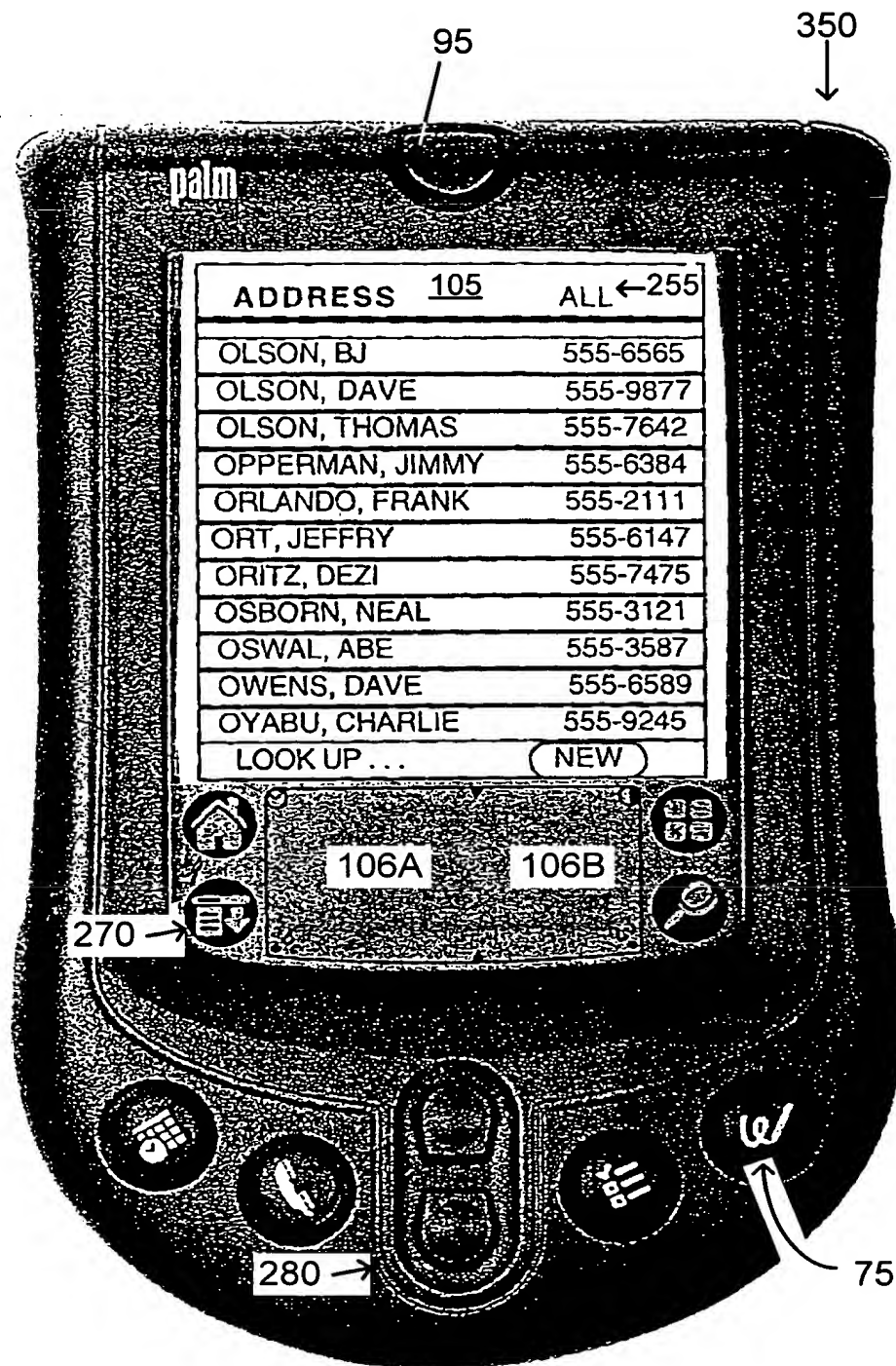


FIG. 7

+

+

8/15

310

(1)		(2)	***		(N)
CATEGORY	SORT/DISPLAY ORDER	SECONDARY			
ALL	DEFAULT	DEFAULT			
FRIENDS	LAST NAME	FIRST NAME	***		
FAMILY	FIRST NAME	LAST NAME			
BUSINESS	COMPANY NAME	LAST NAME			
MAILER	ZIP CODE	CITY			

310A ↗      310B ↗      310C ↗

FIG. 7

+



9/15

320

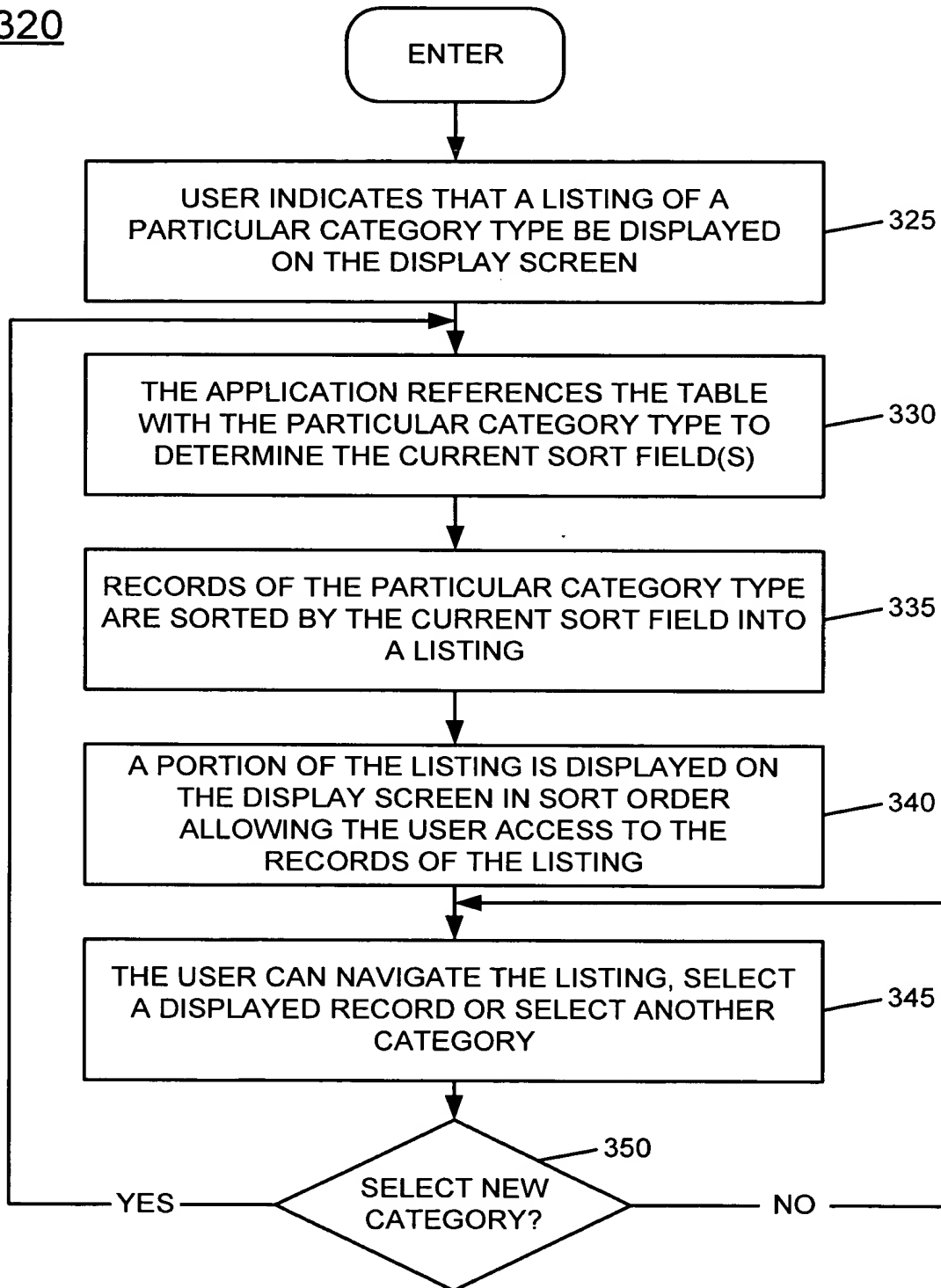


FIG. 8

10/15

+

255

105

410A

ADDRESS	BUSINESS
ALPHA COMPANY, MARTIN	555-6565
ALPHA COMPANY, NOONS	555-7878
ALPHA COMPANY, ROGERS	555-7842
BOOM CO, CHARLES	555-6584
BOOM CO, KATZ	555-1111
BOOM CO, THATCHER	555-6547
ELECTRIC CO, ADAMS	555-7775
ELECTRIC CO, BAKER	555-3321
ELECTRIC CO, DONNER	555-4587
ELECTRIC CO, EDMUNDS	555-8945
ELECTRIC CO, FLETCHER	555-9845
GOVT OFFICES, RICHARDS	555-6974
GOVT OFFICES, STANLEY	555-9825
GOVT OFFICES, VINCENTS	555-6741
RADIO CO, CUMMINGS	555-3245
RADIO CO, JOHNSON	555-6944

LOOK UP ...

+

FIG. 9

11/15

+

255

410B

ADDRESS

PERSONAL

105

ANDERSON, JERRY	555-1122
ARONSON, SID	555-7800
BERNAL, MANUAL	555-7841
CALFEE, DICK	555-6284
CROMWELL, TOM	555-1211
EKROOT, BOB	555-6347
FRAISER, TONY	555-7375
GRISWALD, RICHARD	555-5321
JOHNSON, BERRY	555-4387
KLEINE, DAVID	555-8345
LOVE, JOHN	555-9245
LOVE, RICHARD	555-5974
MULLIGAN, JANET	555-7825
MULLIGAN, NANCY	555-6341
NUMAN, JIM	555-4245
NUMAN, TERRY	555-6954

LOOK UP ...

+

FIG. 10

+

12/15

+

255

410C

ADDRESS

FAMILY

105

ANTHONY, BRUNER	555-1142
BETTY, BRUNER	555-7800
BOB, STRUTNER	555-7841
CAL, BRUNER	555-6274
DICK, BRUNER	555-1271
ED, BRUNER	555-9754
FRANK, STRUTNER	555-7775
GERALD, SMITH	555-5371
KAY, SMITH	555-4377
LENNIE, STRUTNER	555-7345
MARY, SMITH	555-7245
NICK, STRUTNER	555-5774
OLIVER, SMITH	555-7725
PEGGIE, BRUNER	555-6741
RUSTY, SMITH	555-4745
SAM, SMITH	555-6974

LOOK UP ...

+

FIG. 11

+

13/15

420

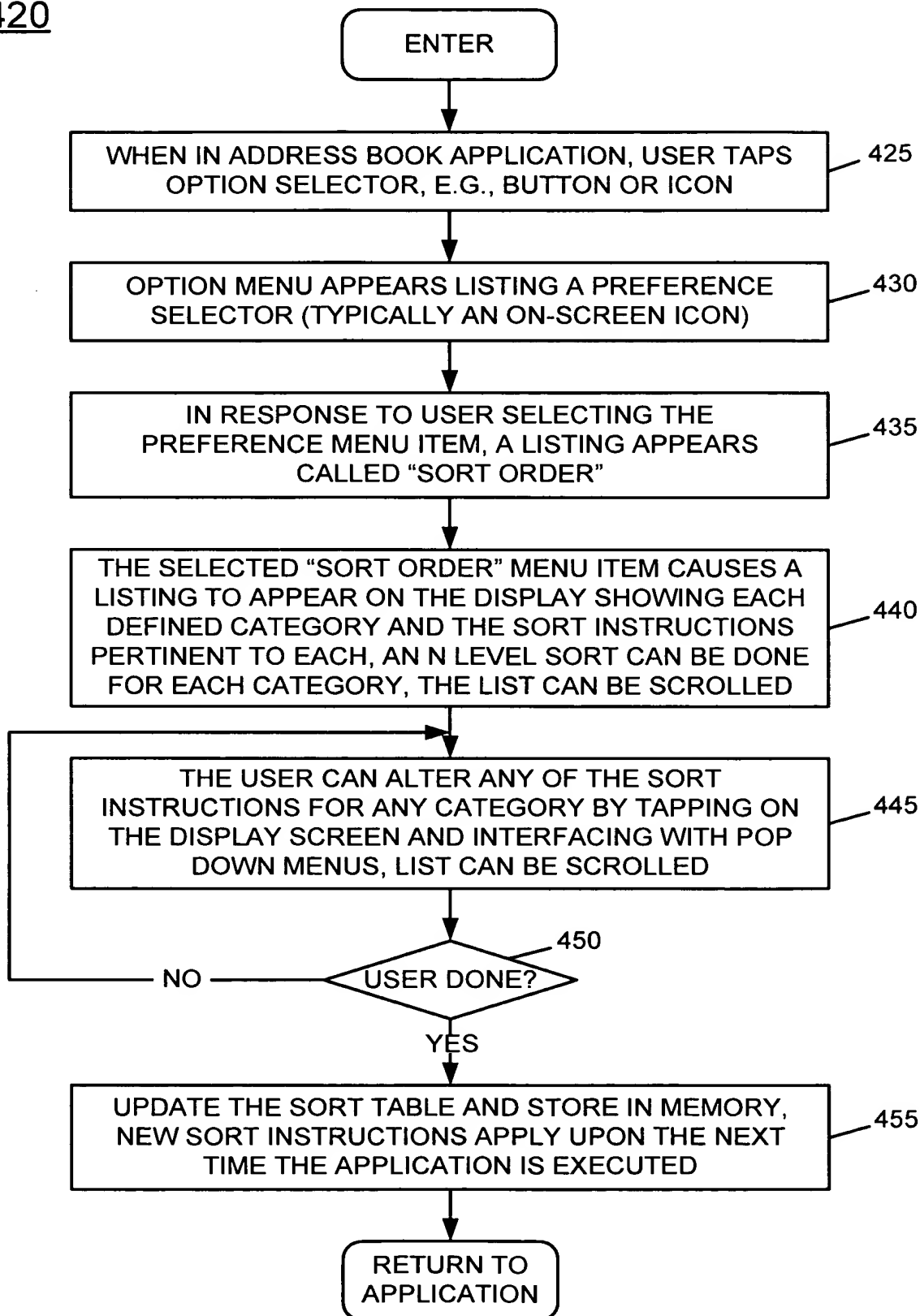


FIG. 12

14/15

105

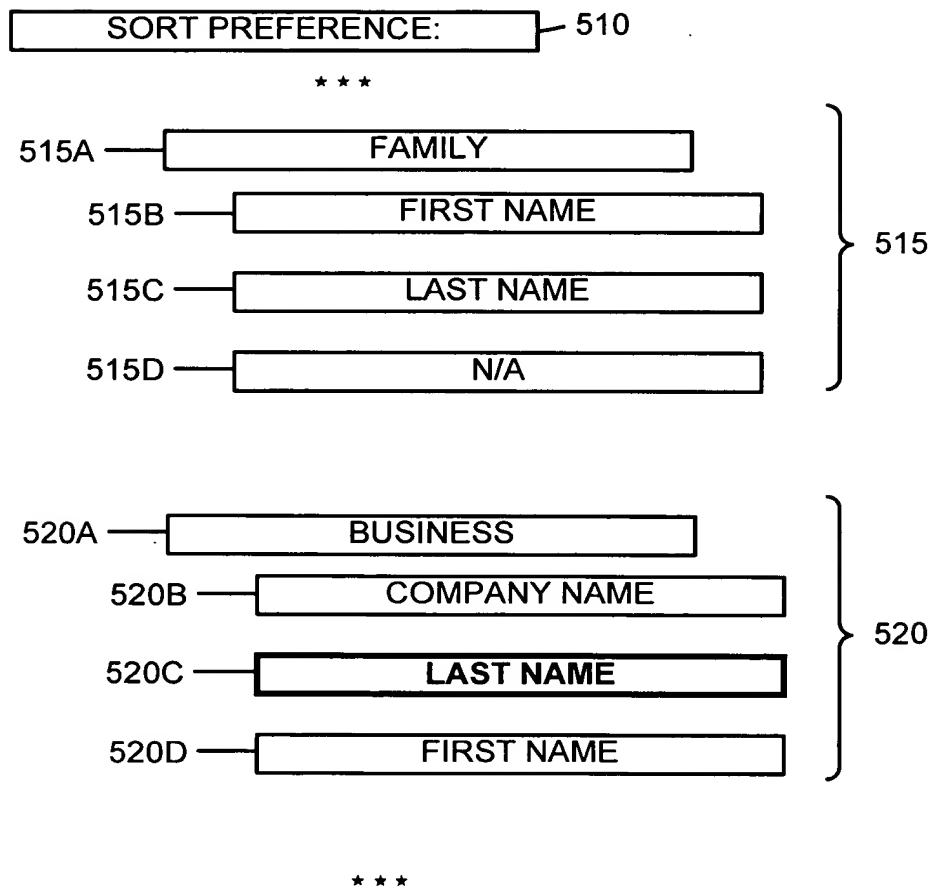


FIG. 13A

15/15

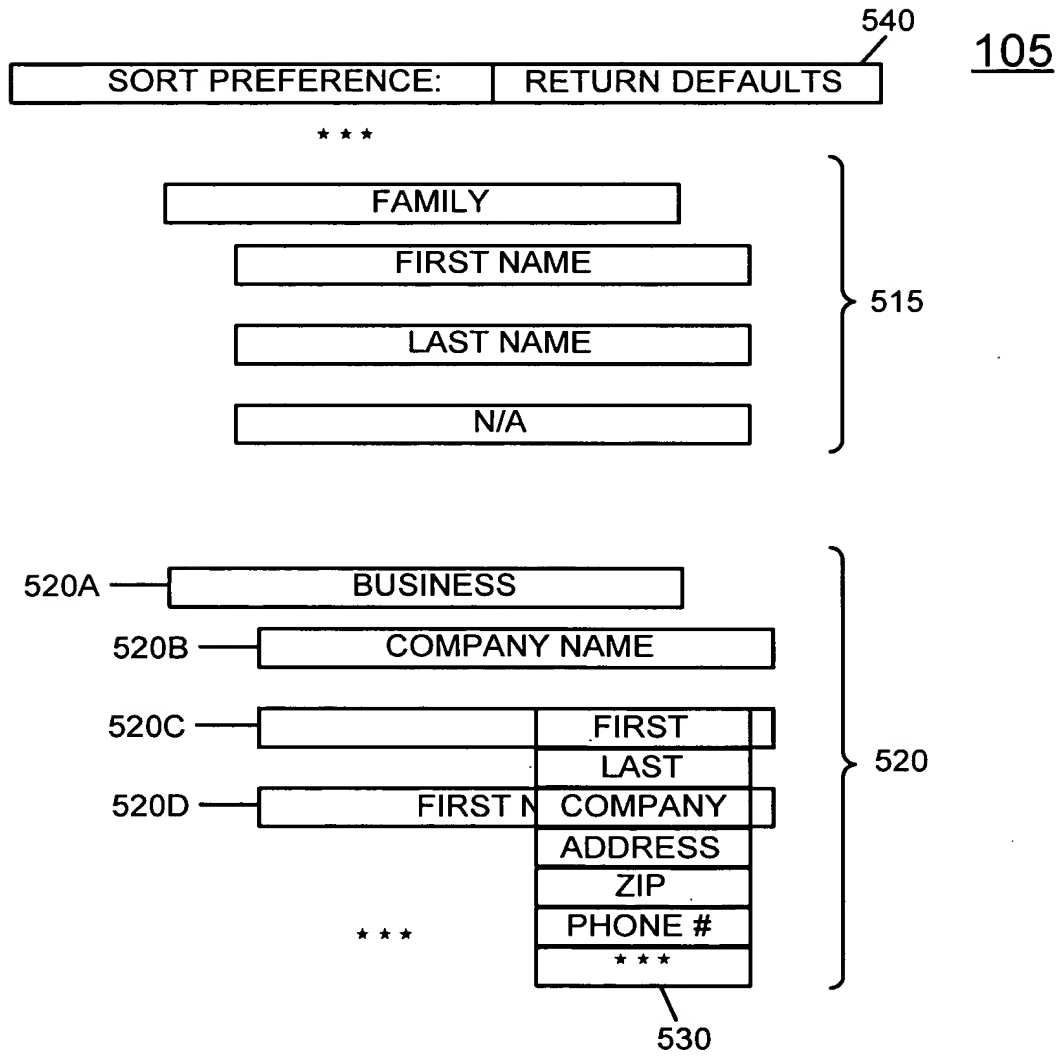


FIG. 13B